

Target Market Determination

Macquarie Investor Directed Portfolio Service (IDPS)

Issued by Macquarie Investment Management Limited (MIML)

ABN 66 002 867 003, AFSL 237492

Effective date: 5 October 2021

(Document ID: TBC)

This Target Market Determination (TMD) describes the type of retail investor for which these products have been designed, having regard to the likely objectives, financial situation and needs of customers in the target market. Further information about these products can be found on the Macquarie website.

Note this TMD does not apply to the distribution of this product to an investor who is a 'wholesale client' for the purposes of Chapter 7 of the *Corporations Act 2001*.

This TMD applies to the following products which are together referred to throughout this TMD as **Macquarie's IDPS products**:

- Investment Consolidator II (Engage and Elevate)
- Investment Manager II
- Macquarie Vision Macquarie Investment

Macquarie's IDPS products use a Macquarie Cash Management Account (CMA), which is available in various forms for the Macquarie IDPS products, as the central cash account for receiving and making payments related to the IDPS. The CMA has a separate TMD which is available [\[location\]](#).

IMPORTANT! This TMD is not an offer document. Please read the relevant IDPS Guide available online at macquarie.com.au/wrapofferdocs or macquarie.com.au/advisers/macquarie-vision.

Target Market

Macquarie's IDPS products are designed for investors who, at the point of acquiring the product:

- want a wrap service including a cash management account, to manage, invest and provide consolidated reporting on the investments in their IDPS account
- want the flexibility to choose one or more of the investment options available on the applicable Macquarie Wrap investment menu
- have online access to view and manage their account online
- have one or more of the objectives or needs which are indicated by ticks, for the applicable product, in the table below, and
- do not have, in relation to the applicable product, any of the objectives or needs which are indicated by crosses, for the applicable product, in the table below.

Client's investment needs*	Macquarie Investment Manager II	Macquarie Investment Consolidator II - Engage	Macquarie Investment Consolidator II - Elevate	Macquarie Vision Macquarie Investment
Central cash account	✓	✓	✓	✓
Term deposit options	✓	✓	✓	✓
Australian listed securities	✓	✗	✓	✓
International listed securities	✓	✗	✓	✓
Managed investments	✓	✗	✓	✓
Separately managed accounts				
• <i>Macquarie investment manager</i>	✓	✓	✓	✓
• <i>Choice of investment managers</i>	✓	✗	✓	✓
Domestic fixed income securities	✓	✗	✓	✓
Other investment options, including instalment warrants, investments restricted to wholesale clients and capital guaranteed options	✗	✗	✗	✗

Additional Product Features

Administration Fee Structure

Administration fees apply to Macquarie's IDPS products. The structure of the administration fee may vary between the products as follows:

- *Macquarie Investment Manager II* has a tiered Administration fee structure where the applicable rates are determined by the value of each investment holding
- *Macquarie Investment Consolidator II (Elevate)* has a tiered Administration fee structure where the applicable rates are determined by the balance across the entire portfolio
- *Macquarie Investment Consolidator II (Engage and Elevate)* has an account keeping fee
- *Macquarie Vision Macquarie Investment* has a tiered Administration fee structure where the applicable rates are determined by the balance across the entire portfolio.

The above administration fee information is a summary only for the purposes of highlighting the different administration fee structures between the products. There are additional fees and costs which apply to each product that are set out in the applicable IDPS Guide. Of the Macquarie IDPS products, the most cost effective product for a particular investor will depend on that investor's individual circumstances and investment portfolio. Always refer to the applicable Macquarie IDPS Guide for full details on all of the fees and costs which apply.

Other Features

- **In-specie transfer of assets that an investor already owns**
 - **Transfers-in** – the ability to transfer assets into an IDPS account. The asset must be available on the applicable Macquarie Wrap Investment Menu at the time of the transfer, must be transferrable and all of the requested information and documentation must be provided. Some assets are not able to be transferred
 - **Transfers-out** – The IDPS offers the ability to transfer assets out of an IDPS account. The asset must be transferrable. Some assets are not able to be transferred
- **The ability to include other assets for reporting purposes only (and not for custodial purposes)** – The IDPS offers the ability to include an investor's other personal assets, which are not eligible investment options within the IDPS, for reporting purposes. These assets remain directly held by the investor
- **The ability to use a margin lending account** – The IDPS offers the ability to use a margin lending account in conjunction with an investor's IDPS account. This feature is only available to investors who have applied, and have been approved, for a margin loan from an eligible margin lender

Distribution Conditions

Distribution conditions for AFSLs other than MIML

The Macquarie IDPS products are designed to be distributed through Australian Financial Services Licensees (AFSLs) and their authorised representatives.

Distribution of each Macquarie IDPS product by AFSLs (other than MIML) and their representatives is subject to the following conditions and restrictions:

- Only AFSLs or their representatives who are licensed to provide personal financial advice on the product to retail clients, and who are registered with Macquarie to distribute the product, may arrange for an eligible investor to apply for or acquire the product.
- An AFSL or their representative may arrange for an eligible investor to apply for or acquire one or more of the Macquarie IDPS products only where the AFSL or representative is implementing personal financial advice provided to them to acquire the product.
- An AFSL or their representative may only arrange for an eligible investor to apply for or acquire the product where the investor meets the eligibility criteria as specified in the applicable Macquarie IDPS Guide.
- Macquarie Vision Macquarie Investment is only available for distribution by representatives of Macquarie Equities Limited and Macquarie Bank Limited.
- General advice and any marketing or promotional materials or activities about the product must only be provided to, or made available through, channels associated with eligible investors who are typically receive, or are looking to receive, personal advice.

Distribution conditions for MIML

Distribution of each Macquarie IDPS product by MIML and its representatives is subject to the following conditions and restrictions:

- Except where a client already holds one or more Macquarie IDPS products, MIML will only issue a Macquarie IDPS product to a person who has received personal advice to acquire the product.
- MIML will only issue Macquarie Vision Macquarie Investment to clients who are also clients of, and receive financial product advice from, Macquarie Equities Limited or its representatives and/or Macquarie Bank Limited or its representatives.

Distributor Reporting Requirements

Third party distributors of these products must provide Macquarie with the following information in writing:

Complaint Volumes

Required detail	<ul style="list-style-type: none">• The number of complaints received about the products during the reporting period, even where this number is zero; and• The applicable reporting period
Reporting period	<p>First reporting period:</p> <p>5 October 2021 – 31 March 2022</p> <p>Subsequent reporting periods each year:</p> <ul style="list-style-type: none">• 1 April – 30 September; and• 1 October – 31 March
Reporting timeframe	Within 10 business days of the end of each reporting period.
Reporting form and method	TBC

Significant Dealings

Required detail	<ul style="list-style-type: none">• The date on which or the date range over which the dealing occurred• A description of the dealing• An explanation of why the dealing is considered significant• An explanation of why the dealing is considered to be inconsistent with the TMD• How the dealing was identified (e.g., through monitoring, complaints etc), and• Detail of what steps have been or will be taken in relation to the significant dealing.
Reporting timeframe	As soon as practicable, but in any case, within 10 business days of becoming aware of the significant dealing.
Reporting form and method	TBC

Additional Information

Required detail	Such additional complaint related information (such as information relating to the nature of complaints) as Macquarie requests from time to time.
Reporting timeframe	Within 10 business days of receiving a written request from Macquarie.
Reporting form and method	TBC

Review of this Target Market Determination

This TMD will be reviewed as follows:

Initial review	Within 18 months of the effective date.
Periodic review	Within 18 months from the completion of the last TMD review.
Review triggers	<p>This TMD will be reviewed should any of the following events occur:</p> <ul style="list-style-type: none">• a material, unexpected increase in complaints received about the products• the use of a regulatory order or direction (including the use by ASIC of its Product Intervention Powers) that expressly states or directly implies that this TMD is no longer appropriate, or• Macquarie reporting a significant dealing in the products.